How ASCs and Endoscopy Centers Can Reduce Costs with Quality Products
One Vendor: Multiple Benefits

Advanced Endoscopic Technologies acknowledges that Endoscopy Centers need innovative technology that improves operating efficiencies and provides a level of care that attracts patients – all while lowering cost and turning a profit.

We know you face this challenge every day. To help you, CONMED has a comprehensive product offering that delivers a wide range of clinical and cost benefits.

The CONMED Advantage

- **Innovative, New Products** – Designed to improve patient care
- **Infection Control Products** – Designed to help reduce the risk of endoscopy related infections
- **Broad Portfolio** – Serves nearly 100% of all your product needs
- **Operational Efficiency** – Eliminate unnecessary vendors with one company source
- **Reduce Costs** – Financing programs available
- **Educational Programs** – CEU opportunities

**Did you know?**

CONMED has a portfolio that can address nearly all of your product needs, enabling cost reduction and vendor consolidation.
One Vendor:
A Comprehensive Portfolio for All Your Needs

Combined with our financial programs, CONMED can help you reduce costs and streamline sourcing with a broad portfolio of Endoscopy products that meets nearly all your needs.

**Infection Control**
- CleanCage™ Endoscope Valve-Tracking System
- CleanTray™ Endoscope Pre-Cleaning System
- ScopeSaver™ Bite Blocks
- Cleaning Brushes
- CleanGuard® Disposable Biposy Valve
- CleanGuard® Disposable Buttons

**Hemostasis**
- DuraClip® Hemostasis Clip (available in 11mm and 16mm jaw openings)
- Disposable Injection Needles
- Beamer® Argon Probe
- Beamer® Argon Snare Probe
- Beamer® Argon SideFire Probe
- BiCap® Superconductor™ Probes

**Stricture Management**
- Eliminator® PET Balloon Dilators
- Balloon Inflation Device
- CleanGuide™ Disposable OTW Esophageal Dilators
- CleanGuide™ Disposable Marked Spring Tip Guidewire

**Polypectomy and Biopsy**
- NAKAO Spider-Net® Retrieval Device
- Optimizer® Multi-Chamber Polyp Traps
- Disposable Snares
- Biopsy Forceps
- GI Cytology Brushes
To take the next step toward reducing your monthly spending, call 866-4CONMED or contact your local CONMED Sales Representative to get a complimentary cost savings analysis. We will review your spending and identify areas where you can save with CONMED’s portfolio.

**ECG Electrodes**
- Totaltrace™ Adult General Purpose Foam
- Cleartrace™ Adult General Purpose Tape
- Positrace® Adult Diaphoretic Foam
- Softtrace® Sensitive Skin Cloth
- ECG Backpads
- Neotrode® Pediatric Tape
- Cable and Leadwires (disposable leadwire options)

**Pulse Oximetry**
- Disposable Pulse Oximetry Sensors
- Reusable Pulse Oximetry Sensors

**Suction Instruments & Tubing**
- Standard Yankauer Instruments
- Flexible Yankauer Instruments
- Frazier Instruments
- Premium Suction Tubing
- Economy Roll Tubing
- Bulk, Non-Sterile Tubing

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**Get Your No-Obligation Cost Savings Analysis**
Infection Control

CleanCage™ Endoscope Valve-Tracking System

• Provides traceability of valves and other detachable parts, keeping them together with the parent endoscope during cleaning.

CleanTray™ Endoscope Pre-Cleaning System

• All-in-one tray, channel cleanser, and scope sponge for immediate post-procedure bedside endoscope cleaning.

CleanGuard® Disposable Buttons

• In addition to offering peace of mind, these valves are designed to increase efficiency by eliminating the time and effort required to reprocess reusable endoscope valves.

CleanGuide™ Disposable OTW Esophageal Dilators and Marked Spring Tip Guidewire

• CleanGuide™ Dilators offer the first and only sterile-packed, over-the-wire bougie dilation system available in the United States.* Designed to support an over-the-wire, rigid dilation technique, CleanGuide™ helps eliminate unnecessary reprocessing and storage challenges experienced by facilities using reusable systems. The sterile CleanGuide™ Disposable Marked Spring Tip Guidewire helps reduce the risk of potential cross contamination that could occur from using a reusable guidewire.

*Based on 9/21 US market analysis
DuraClip®
Hemostasis Clip

- Available in 11mm and 16mm jaw openings
- No limitations on ability to accurately position the device; can reposition as many times as required
- Rotatable for a controlled approach to the target tissue allowing 1 to 1 response and 360° rotation
- Unique clip component with post deployed clip stem which is 52% or 32% shorter than the leading competitor, providing greater visibility and access to targeted tissue*
- One-step deployment with tactile feel and audible feedback

TotalTrace™
Adult ECG Electrodes

- CONMED’s next generation general purpose adult foam ECG electrode. With a low-profile foam, optimized adhesion, and gel formulation, Totaltrace™ is ideal for facility wide use.

ClearTrace™
Adult General-Purpose Tape

- The combination of the low profile perforated tape, GEL 2000X, and the round shape and size, make the Cleartrace™ and Cleartrace™ RTL electrodes an ideal solution for general purpose monitoring.

BackPad
Specialty ECG Electrode

- Provides a unique one-piece disposable monitoring system that minimizes patient set-up time, prevents leadwires from tangling, and reduces the risk of cross contamination or hospital acquired infections (HAI). Designed for placement on the patient’s back for maximum exposure to the chest area.

PosiTrace®
Adult Diaphoretic Foam

- Designed with a larger tear-drop shape and a more robust foam adhesive, the Positrace® and Positrace® RTL electrodes provide a more aggressive adhesive for more challenging or diaphoretic applications.
Yankauer Instruments
Standard Suction & Flexible

- Single-use suction instruments have become the most common suction instruments in the world. Large lumens provide rapid aspiration and resist clogging while removing fluid and debris from either a surgical site or body orifice.

Frazier Instruments

- Used in open surgical procedures where fine delicate suctioning is necessary to evacuate debris from the surgical site. Every single-use suction instrument is supplied with flake-resistant shafts and an obturator to facilitate shaping of the metal and clearing the instrument of obstructions.
**BiCap® III**  
**Electrosurgical Unit (ESU)**

- BiCap® III provides a cost-effective electrosurgical platform with different financing and rewards options available. Don’t let budget limit your ability to deliver best-in-class energy based care.
- Dynamic Response Technology delivers optimal clinical effects in all operational modes through the continuous synchronization of current and voltage.

**BiCap®**  
**Superconductor™ Probes**

- Omnidirectional electrode spacing and ceramic tip provide thermal heating for effective bipolar hemostasis
- Central irrigation channel to improve visibility

**Beamer® CE600 System**  
**Endoscopic Electrosurgical Platform**

- Quick selection of desired effect, designed to deliver consistent and repeatable results
- Non-Contact Coagulation – Long, controlled argon beam can be initiated without contacting the mucosa
- Targeted Therapy – The ceramic tip effectively guides the argon beam for precise and controlled coagulation at a low argon flow rate
Continuing Educational (CEU) Opportunities

CONMED is committed to aiding healthcare professionals. CONMED funds CEU support programs with training on a range of topics.

Financial Programs

CONMED has financial programs designed to help you reduce costs. Please contact your CONMED Sales Representative for options that meet your facility’s needs.