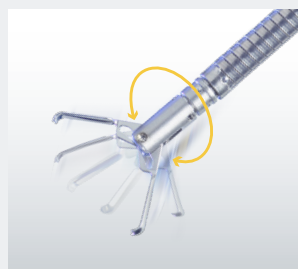




## How ASCs and Endoscopy Centers Can Reduce Costs with Quality Products



To learn more about these and other innovative products, call **866-4CONMED** or visit **[www.CONMED.com](http://www.CONMED.com)**



# One Vendor: Multiple Benefits

BENEFITS  
OF ONE  
VENDOR

Advanced Endoscopic Technologies acknowledges that Endoscopy Centers need innovative technology that improves operating efficiencies and provides a level of care that attracts patients – all while lowering cost and turning a profit.

We know you face this challenge every day. To help you, CONMED has a comprehensive product offering that delivers a wide range of clinical and cost benefits.

## The CONMED Advantage

**Innovative, New Products** – Designed to improve patient care

**Infection Control Products** – Designed to help reduce the risk of endoscopy related infections

**Broad Portfolio** – Serves nearly 100% of all your product needs

**Operational Efficiency** – Eliminate unnecessary vendors with one company source

**Reduce Costs** – Financing programs available

**Educational Programs** – CEU opportunities

### ■ Did you know ?

**CONMED has a portfolio that can address nearly all of your product needs, enabling cost reduction and vendor consolidation.**



Eliminator®  
PET Balloon Dilator

# One Vendor: A Comprehensive Portfolio for All Your Needs

Combined with our financial programs, CONMED can help you reduce costs and streamline sourcing with a broad portfolio of Endoscopy products that meets nearly all your needs.

## Infection Control

- CleanCage™ Endoscope Valve-Tracking System
- CleanTray™ Endoscope Pre-Cleaning System
- ScopeSaver™ Bite Blocks
- Cleaning Brushes
- ClearGuard® Disposable Biposy Valve
- ClearGuard® Disposable Buttons

## Hemostasis

- DuraClip® Hemostasis Clip  
(available in 11mm and 16mm jaw openings)
- Disposable Injection Needles
- Beamer® Argon Probe
- Beamer® Argon Snare Probe
- Beamer® Argon SideFire Probe
- BiCap® Superconductor™ Probes

## Stricture Management

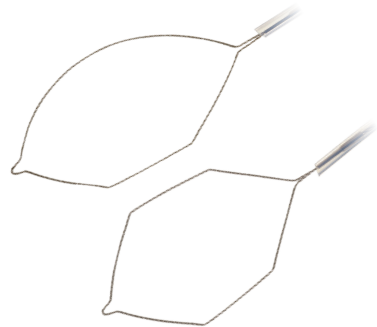
- Eliminator® PET Balloon Dilators
- Balloon Inflation Device
- CleanGuide™ Disposable OTW Esophageal Dilators
- CleanGuide™ Disposable Marked Spring Tip Guidewire

## Polypectomy and Biopsy

- NAKAO Spider-Net® Retrieval Device
- Optimizer® Multi-Chamber Polyp Traps
- Disposable Snares
- Biopsy Forceps
- GI Cytology Brushes



NAKAO Spider-Net®  
Retrieval Device



Singular®  
Polypectomy Snares



CleanGuard®  
Disposable Buttons



Precisor® Hot and  
Cold Disposable  
Biopsy Forceps

### ECG Electrodes

- Totaltrace™ Adult General Purpose Foam
- Cleartrace™ Adult General Purpose Tape
- Positrace® Adult Diaphoretic Foam
- Softrace® Sensitive Skin Cloth
- ECG Backpads
- Neotrode® Pediatric Tape
- Cable and Leadwires (disposable leadwire options)



Disposable Leadwires

### Pulse Oximetry

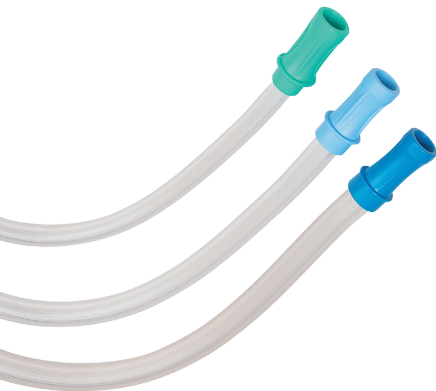
- Disposable Pulse Oximetry Sensors
- Reusable Pulse Oximetry Sensors



Pulse Oximetry Sensors

### Suction Instruments & Tubing

- Standard Yankauer Instruments
- Flexible Yankauer Instruments
- Frazier Instruments
- Premium Suction Tubing
- Economy Roll Tubing
- Bulk, Non-Sterile Tubing



Premium Connected Tubing



Frazier Tubing



Economy Roll Tubing

### Get Your No-Obligation Cost Savings Analysis

To take the next step toward reducing your monthly spending, **call 866-4CONMED** or **contact your local CONMED Sales Representative** to get a complimentary cost savings analysis.

We will review your spending and identify areas where you can save with CONMED's portfolio.

NEW

Infection-Prevention  
Solution: CleanGuard®



## CleanGuard® Disposable Buttons

- In addition to offering peace of mind, these valves are designed to increase efficiency by eliminating the time and effort required to reprocess reusable endoscope valves

ADVANCED  
ENDOSCOPIC  
TECHNOLOGIES

Infection-Prevention  
Solution: CleanCage™



## CleanCage™ Endoscope Valve-Tracking System

- Provides traceability of valves and other detachable parts, keeping them together with the parent endoscope during cleaning

Infection-Prevention  
Solution: CleanTray™



## CleanTray™ Endoscope Pre-Cleaning System

- All-in-one tray, channel cleanser, and scope sponge for immediate post-procedure bedside endoscope cleaning



NEW

Infection-Prevention  
Solution: CleanGuide™

## CleanGuide™ Disposable OTW Esophageal Dilators and Marked Spring Tip Guidewire

- CleanGuide™ Dilators offer the first and only sterile-packed, over-the-wire bougie dilation system available in the United States.\* Designed to support an over-the-wire, rigid dilation technique, CleanGuide™ helps eliminate unnecessary reprocessing and storage challenges experienced by facilities using reusable systems. The sterile CleanGuide™ Disposable Marked Spring Tip Guidewire helps reduce the risk of potential cross contamination that could occur from using a reusable guidewire.



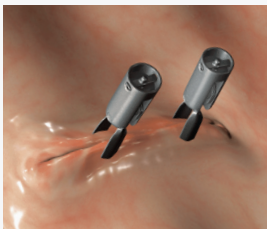
\*Based on 9/21 US market analysis

# DuraClip<sup>®</sup>

## Hemostasis Clip

- Available in 11mm and 16mm jaw openings
- No limitations on ability to accurately position the device; can reposition as many times as required
- Rotatable for a controlled approach to the target tissue allowing 1 to 1 response and 360° rotation
- Unique clip component with post deployed clip stem which is 52% or 32% shorter than the leading competitor, providing greater visibility and access to targeted tissue\*
- One-step deployment with tactile feel and audible feedback

DuraClip<sup>®</sup>  
Hemostasis Clip



EASIER DEPLOYMENT  
OF MULTIPLE CLIPS



\*Data on file: TR16-756 and TR17-0300. Comparison is to Boston Scientific Resolution™ Clip.

# TotalTrace™

## Adult ECG Electrodes

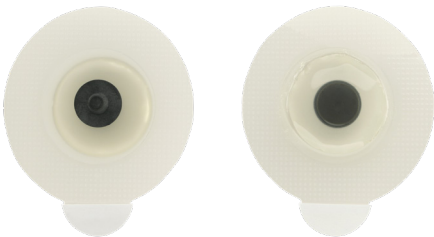
- CONMED's next generation general purpose adult foam ECG electrode. With a low-profile foam, optimized adhesion, and gel formulation, Totaltrace™ is ideal for facility wide use.



# ClearTrace™

## Adult General-Purpose Tape

- The combination of the low profile perforated tape, GEL 2000X, and the round shape and size, make the Cleartrace™ and Cleartrace™ RTL electrodes an ideal solution for general purpose monitoring



# BackPad

## Specialty ECG Electrode

- Provides a unique one-piece disposable monitoring system that minimizes patient set-up time, prevents leadwires from tangling, and reduces the risk of cross contamination or hospital acquired infections (HAI). Designed for placement on the patient's back for maximum exposure to the chest area.



# PosiTrace®

## Adult Diaphoretic Foam

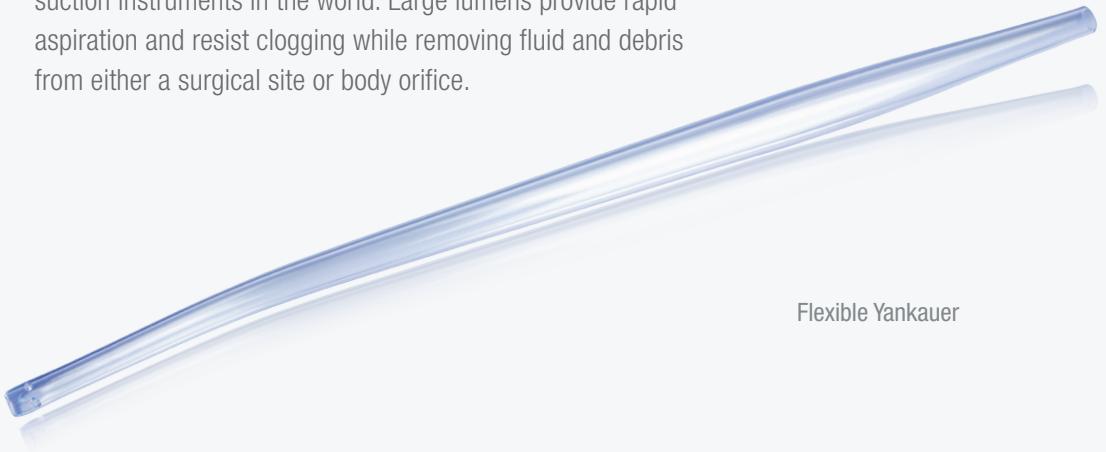
- Designed with a larger tear-drop shape and a more robust foam adhesive, the Positrace® and Positrace® RTL electrodes provide a more aggressive adhesive for more challenging or diaphoretic applications.



## Yankauer Instruments

### Standard Suction & Flexible

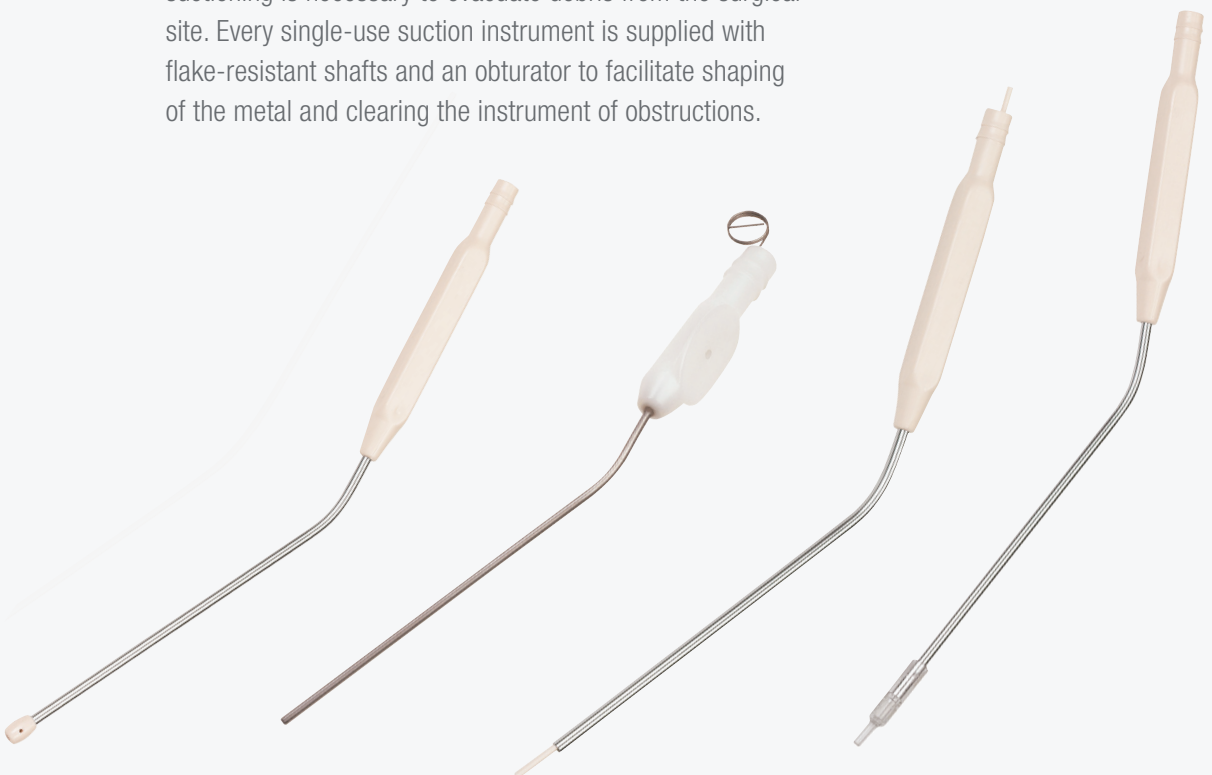
- Single-use suction instruments have become the most common suction instruments in the world. Large lumens provide rapid aspiration and resist clogging while removing fluid and debris from either a surgical site or body orifice.



Flexible Yankauer

## Frazier Instruments

- Used in open surgical procedures where fine delicate suctioning is necessary to evacuate debris from the surgical site. Every single-use suction instrument is supplied with flake-resistant shafts and an obturator to facilitate shaping of the metal and clearing the instrument of obstructions.



Olive Tip Frazier

Baron Frazier

Standard Frazier

Soft Tip Frazier



ADVANCED  
ENDOSCOPIC  
TECHNOLOGIES

## BiCap® III Electrosurgical Unit (ESU)

- BiCap® III provides a cost-effective electrosurgical platform with different financing and rewards options available. Don't let budget limit your ability to deliver best-in-class energy based care.
- Dynamic Response Technology delivers optimal clinical effects in all operational modes through the continuous synchronization of current and voltage.



BICAP®  
BIPOLAR PROBE

## BiCap® Superconductor™ Probes

- Omnidirectional electrode spacing and ceramic tip provide thermal heating for effective bipolar hemostasis
- Central irrigation channel to improve visibility



BEAMER®  
CE600 SYSTEM



BEAMER®  
ARGON PROBE

## Beamer® CE600 System Endoscopic Electrosurgical Platform

- Quick selection of desired effect, designed to deliver consistent and repeatable results
- Non-Contact Coagulation – Long, controlled argon beam can be initiated without contacting the mucosa
- Targeted Therapy – The ceramic tip effectively guides the argon beam for precise and controlled coagulation at a low argon flow rate

# Continuing Educational (CEU) Opportunities

**CONMED is committed to aiding healthcare professionals**

CONMED funds CEU support programs with training on a range of topics.

ADVANCED  
ENDOSCOPIC  
TECHNOLOGIES



# Financial Programs

CONMED has financial programs designed to help you reduce costs. Please contact your CONMED Sales Representative for options that meet your facility's needs.



ADVANCED  
ENDOSCOPIC  
TECHNOLOGIES



## Advanced Endoscopic Technologies

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