

INVESTMENT COMMUNITY MEETING



Welcome

Thank you for attending our analysts' meeting at AAOS. Today's meeting is designed to update you on the work that we have been doing in our Orthopedic product lines of Arthroscopy and Powered Surgical Instruments over the past year.

CONMED continues to be a market leader in the introduction of products that enhance clinical outcomes, reduce surgical time, and increase safety. Our presentations today will relate these objectives to each of our new products.

This is an informal meeting, so feel free to ask questions. Also, please stop by Booth #3861, Hall D to see the full range of our arthroscopy products, powered instruments, and integrated systems for the orthopedic OR. Enjoy the meeting and, again, thank you for your interest.

Sincerely,

Joseph J. Corasanti
President and COO
CONMED Corporation



ARTHROSCOPY • ELECTROSURGERY • ENDOSCOPY • IMAGING • INTEGRATED SYSTEMS • PATIENT CARE • POWERED INSTRUMENTS



525 French Road
Utica, NY 13502
(315) 797-8375
Customer Service: 1-800-448-6506
FAX: 1-800-438-3051
International Sales: +1(315) 797-8375
FAX: +1(315) 735-6235
email: info@mail.conmed.com
www.conmed.com
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Arthroscopy Products

Next Generation 3CCD System

Since 1997 Linvatec has been known as the leader in Autoclavable Video Systems. With the release of our 4th generation Autoclavable Video System you will see the difference and experience the innovation. Enhanced features include a new ergonomically designed camera head for improved comfort and functionality, our ShockFlex™ Prism Mounting for durability, and Progressive Scan technology for high definition image quality.

Companion new product releases include:

- New Xenon Light Source
- VP1500 — Launching Release 2.0
- New Video Cart



New Fluid System Management

Introducing Linvatec's newest addition to its fluid management line of products, the 10k™ Pump. Providing the optimum combination of user friendliness, high performance, and cost effectiveness, this new pump was designed for use in Arthroscopic joint distension as well as Laparoscopic irrigation.



New Advantage® Shaver Blades

Linvatec has added more options to its extensive line of Shaver Blades, providing surgeons with specialized solutions for Arthroscopic applications such as Notchplasty, Acromioplasty, Meniscectomy, and Chondroplasty. The new UltraCut® Blade was created to function both as a soft tissue shaver, as well as, a bone cutter. The Curved Tiger™ Blade combines a precise cutting window design with a proprietary inner tube design, resulting in a soft tissue cutter that leaves a smooth resultant tissue margin.



New Shoulder Products

Introducing **Herculine™**, Linvatec's new high-strength suture. This performance fiber provides superior fixation for soft tissue repairs. Offered initially in suture packs, Herculine will soon be integrated onto a number of Linvatec's suture anchors.



Linvatec's new **Master Shoulder Instrument Set** provides surgeons with a suture management system specifically designed for shoulder Arthroscopy.

Linvatec's new **Impact™ Suture Anchor** is a bioresorbable SR™ (Self Reinforced™) PLLA polymer anchor specifically targeted for instability repair in the shoulder. The unique key-lock insertion technique provides superior implant fixation. This anchor can be utilized for Arthroscopic, mini-open, and open-shoulder reconstruction.



Linvatec is pleased to offer its new **Pre-Loaded Bio-Ancor®**. The molded PLLA press fit implant, with a new driver and enhanced implant interface, is designed for instability repair in the shoulder.

New Knee Products

Introducing the **Matryx™ Femoral Screw***, a SR™ LDL/TCP biocomposite interference screw for ACL fixation. Adding breadth to our existing line of interference screws, implants compounded with TCP have been shown to promote osteoconduction of bone.



SmartNail® 2.4mm — A SR™ bioresorbable nail used for cartilage repair. This new size, coupled with an expanded Arthroscopic instrumentation system, enhances our product line offering.

*As of printing, pending 510k approval.

Powered Instruments

New PowerPro® System

The new **PowerPro Pneumatic System** is the latest addition to Linvatec's PowerPro family of products. Linvatec can now offer the PowerPro System in any power source option — Pneumatic, Battery, or Electric. Comprised of three new handpieces, the Pneumatic System shares the same modular attachments as the existing PowerPro Battery and PowerPro Electric II. These handpieces were designed to be powerful, small and light weight enough to be used in Large Bone Orthopedics (Hips and Knees), Small Bone Orthopedics (Hand and Foot), Trauma, Arthroscopy (ACL reconstruction), and Maxillofacial Surgery.



CONMED® Integrated Systems

The **Digital SMART OR™** has been designed to benefit everyone who depends on it, from surgeons and nurses to patients and administrators.

Maximizing procedural efficiency, the Digital SMART OR offers the Nurse's Assistant®, a touch screen system that provides centralized control over medical devices, data management, communication and networking capabilities, all in a safe, reliable and easy-to-use interface.

The Digital SMART OR utilizes the latest in technology to complement Linvatec's newest digital endoscopic camera system — the IM3300 System. Digital surgical images transmitted to flat screen monitors are suspended from the ceiling utilizing CONMED's family of Service Arm products.

