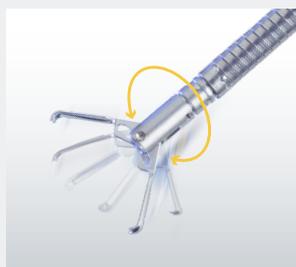




How ASCs and Endoscopy Centers Can Reduce Costs with Quality Products



To learn more about these and other innovative products, call **866-4CONMED** or visit **www.CONMED.com**

One Vendor: Multiple Benefits

BENEFITS
OF ONE
VENDOR

Advanced Endoscopic Technologies acknowledges that Endoscopy Centers need innovative technology that improves operating efficiencies and provides a level of care that attracts patients – all while lowering cost and turning a profit.

We know you face this challenge every day. To help you, CONMED has a comprehensive product offering that delivers a wide range of clinical and cost benefits.

The CONMED Advantage

Innovative, New Products – Designed to improve patient care

Infection Control Products – Designed to help reduce the risk of endoscopy related infections

Broad Portfolio – Serves nearly 100% of all your product needs

Operational Efficiency – Eliminate unnecessary vendors with one company source

Reduce Costs – Financing programs available

Educational Programs – CEU opportunities

■ Did you know ?

CONMED has a portfolio that can address nearly all of your product needs, enabling cost reduction and vendor consolidation.



Eliminator®
PET Balloon Dilator

One Vendor: A Comprehensive Portfolio for All Your Needs

Combined with our financial programs, CONMED can help you reduce costs and streamline sourcing with a broad portfolio of Endoscopy products that meets nearly all your needs.

Infection Control

- CleanCage™ Endoscope Valve-Tracking System
- CleanTray™ Endoscope Pre-Cleaning System
- ScopeSaver™ Bite Blocks
- Cleaning Brushes
- ClearGuard® Disposable Biposy Valve
- CleanGuard® Disposable Buttons

Hemostasis

- DuraClip® Hemostasis Clip
(available in 11mm and 16mm jaw openings)
- Disposable Injection Needles
- Beamer® Argon Probe
- Beamer® Argon Snare Probe
- Beamer® Argon SideFire Probe
- BiCap® Superconductor™ Probes

Stricture Management

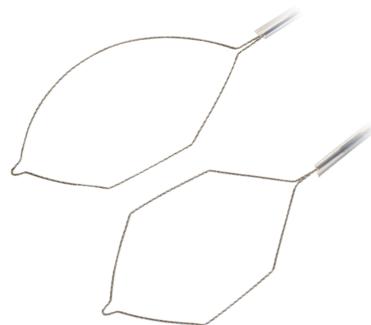
- Eliminator® PET Balloon Dilators
- Balloon Inflation Device
- CleanGuide™ Disposable OTW Esophageal Dilators
- CleanGuide™ Disposable Marked Spring Tip Guidewire

Polypectomy and Biopsy

- NAKAO Spider-Net® Retrieval Device
- Optimizer® Multi-Chamber Polyp Traps
- Disposable Snares
- Biopsy Forceps
- GI Cytology Brushes



NAKAO Spider-Net®
Retrieval Device



Singular®
Polypectomy Snares



CleanGuard®
Disposable Buttons



Precisor® Hot and
Cold Disposable
Biopsy Forceps

ECG Electrodes

- Totaltrace™ Adult General Purpose Foam
- Cleartrace™ Adult General Purpose Tape
- Positrace® Adult Diaphoretic Foam
- Softrace® Sensitive Skin Cloth
- ECG Backpads
- Neotrode® Pediatric Tape
- Cable and Leadwires (disposable leadwire options)



Disposable Leadwires

Pulse Oximetry

- Disposable Pulse Oximetry Sensors
- Reusable Pulse Oximetry Sensors



Pulse Oximetry Sensors

Suction Instruments & Tubing

- Standard Yankauer Instruments
- Flexible Yankauer Instruments
- Frazier Instruments
- Premium Suction Tubing
- Economy Roll Tubing
- Bulk, Non-Sterile Tubing



Premium Connected Tubing



Frazier Tubing



Economy Roll Tubing

Get Your No-Obligation Cost Savings Analysis

To take the next step toward reducing your monthly spending, **call 866-4CONMED** or **contact your local CONMED Sales Representative** to get a complimentary cost savings analysis. We will review your spending and identify areas where you can save with CONMED's portfolio.

NEW

Infection-Prevention
Solution: CleanGuard®



CleanGuard® Disposable Buttons

- In addition to offering peace of mind, these valves are designed to increase efficiency by eliminating the time and effort required to reprocess reusable endoscope valves

ADVANCED
ENDOSCOPIC
TECHNOLOGIES

Infection-Prevention
Solution: CleanCage™



CleanCage™ Endoscope Valve-Tracking System

- Provides traceability of valves and other detachable parts, keeping them together with the parent endoscope during cleaning

Infection-Prevention
Solution: CleanTray™



CleanTray™ Endoscope Pre-Cleaning System

- All-in-one tray, channel cleanser, and scope sponge for immediate post-procedure bedside endoscope cleaning



NEW

Infection-Prevention
Solution: CleanGuide™

CleanGuide™ Disposable OTW Esophageal Dilators and Marked Spring Tip Guidewire

- CleanGuide™ Dilators offer the first and only sterile-packed, over-the-wire bougie dilation system available in the United States.* Designed to support an over-the-wire, rigid dilation technique, CleanGuide™ helps eliminate unnecessary reprocessing and storage challenges experienced by facilities using reusable systems. The sterile CleanGuide™ Disposable Marked Spring Tip Guidewire helps reduce the risk of potential cross contamination that could occur from using a reusable guidewire.



*Based on 9/21 US market analysis

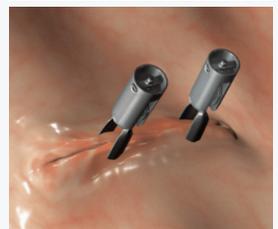
DuraClip® Hemostasis Clip

- Available in 11mm and 16mm jaw openings
- No limitations on ability to accurately position the device; can reposition as many times as required
- Rotatable for a controlled approach to the target tissue allowing 1 to 1 response and 360° rotation
- Unique clip component with post deployed clip stem which is 52% or 32% shorter than the leading competitor, providing greater visibility and access to targeted tissue*
- One-step deployment with tactile feel and audible feedback



DuraClip®
Hemostasis Clip

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EASIER DEPLOYMENT
OF MULTIPLE CLIPS



*Data on file: TR16-756 and TR17-0300. Comparison is to Boston Scientific Resolution™ Clip.

TotalTrace™ Adult ECG Electrodes



- CONMED's next generation general purpose adult foam ECG electrode. With a low-profile foam, optimized adhesion, and gel formulation, TotalTrace™ is ideal for facility wide use.

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ClearTrace™ Adult General-Purpose Tape

- The combination of the low profile perforated tape, GEL 2000X, and the round shape and size, make the ClearTrace™ and ClearTrace™ RTL electrodes an ideal solution for general purpose monitoring

BackPad Specialty ECG Electrode

- Provides a unique one-piece disposable monitoring system that minimizes patient set-up time, prevents leadwires from tangling, and reduces the risk of cross contamination or hospital acquired infections (HAI). Designed for placement on the patient's back for maximum exposure to the chest area.



PosiTrace® Adult Diaphoretic Foam

- Designed with a larger tear-drop shape and a more robust foam adhesive, the PosiTrace® and PosiTrace® RTL electrodes provide a more aggressive adhesive for more challenging or diaphoretic applications.

Yankauer Instruments

Standard Suction & Flexible

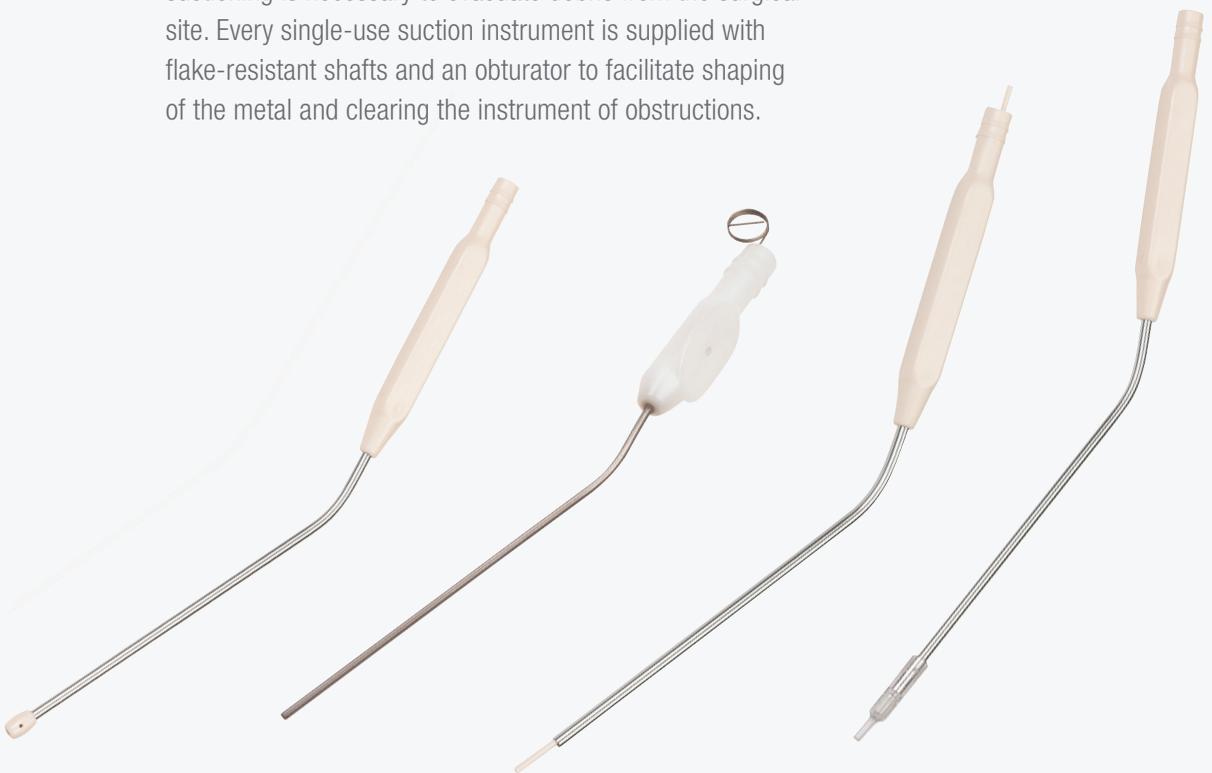
- Single-use suction instruments have become the most common suction instruments in the world. Large lumens provide rapid aspiration and resist clogging while removing fluid and debris from either a surgical site or body orifice.



Flexible Yankauer

Frazier Instruments

- Used in open surgical procedures where fine delicate suctioning is necessary to evacuate debris from the surgical site. Every single-use suction instrument is supplied with flake-resistant shafts and an obturator to facilitate shaping of the metal and clearing the instrument of obstructions.



Olive Tip Frazier

Baron Frazier

Standard Frazier

Soft Tip Frazier



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BiCap® III Electrosurgical Unit (ESU)

- BiCap® III provides a cost-effective electrosurgical platform with different financing and rewards options available. Don't let budget limit your ability to deliver best-in-class energy based care.
- Dynamic Response Technology delivers optimal clinical effects in all operational modes through the continuous synchronization of current and voltage.



BICAP®
BIPOLAR PROBE

BiCap® Superconductor™ Probes

- Omnidirectional electrode spacing and ceramic tip provide thermal heating for effective bipolar hemostasis
- Central irrigation channel to improve visibility



BEAMER®
CE600 SYSTEM



BEAMER®
ARGON PROBE

Beamer® CE600 System Endoscopic ElectroSurgical Platform

- Quick selection of desired effect, designed to deliver consistent and repeatable results
- Non-Contact Coagulation – Long, controlled argon beam can be initiated without contacting the mucosa
- Targeted Therapy – The ceramic tip effectively guides the argon beam for precise and controlled coagulation at a low argon flow rate

Continuing Educational (CEU) Opportunities

CONMED is committed to aiding healthcare professionals

CONMED funds CEU support programs with training on a range of topics.

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Financial Programs

CONMED has financial programs designed to help you reduce costs. Please contact your CONMED Sales Representative for options that meet your facility's needs.



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Advanced Endoscopic Technologies

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